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## **Call for proposals**

### **Innovative circular cultural tourism solutions Hackathon and acceleration opportunity**

**Reference: Be.CULTOUR -2022-Västra Götaland Region**

**Be.CULTOUR Pilot Heritage Site:  
Forsvik and Rydal Industrial Heritage Sites**

#### **Innovation areas:**

**Industrial heritage experience  
Rural co-living experience  
Sensorial heritage experience  
Contemporary meanings of heritage  
Nature as heritage experience  
Remote working destination**

**Deadline for submission of application:  
May 19<sup>th</sup> 2022 at 18:00 (CET)**



## 1. INTRODUCTION

In the frame of the Horizon 2020 funded project ‘Beyond Cultural Tourism (Be.CULTOUR)’, Haute Ecole ICHEC - ECAM – ISFSC (hereinafter abbreviated as ICHEC) is opening a call for passionate innovators to shaping the future of cultural tourism in six European regions: Basilicata (Italy), Aragon (Spain), Larnaca (Cyprus), Vojvodina (Serbia) and the cross-border area of North-East Romania and Moldova.

19 applications will be selected to participate in Be.CULTOUR Hackathon which will take place in Brussels from 7 to 9 September 2022.

Selected applicants will be given the opportunity to access the Be.CULTOUR Accelerator, a training programme of 4 months in which they will have the possibility to develop their innovative solutions to a close-to-market stage.

Starting from the challenges linked to the targeted deprived, remote or over-exploited areas, the selected participants will develop circular cultural tourism services and/or products that will focus on creating attractive destinations taking into account post COVID-19 pandemic scenarios.

### 1.1. BACKGROUND

#### a) ABOUT Horizon 2020 Be.CULTOUR PROJECT

Be.CULTOUR stands for ‘**Beyond CULTural TOURism: heritage innovation networks as drivers of Europeanisation towards a human-centred and circular tourism economy**’. The overarching goal of Be.CULTOUR is to foster sustainable regional development through circular cultural tourism. The project will develop human-centred innovations inspired by cultural heritage, to support the transition of the tourism sector towards a circular economy.

<b>Title of the project</b>	Beyond Cultural Tourism
<b>EU programme</b>	Horizon 2020 (Innovation Action)
<b>Duration</b>	36 months, starting from 1 <sup>st</sup> February 2021
<b>Coordinator</b>	CNR-IRISS   Italian National Research Centre - Institute for Research on Innovation and Services for Development
<b>Partners</b>	<ul style="list-style-type: none"> <li>• Consiglio Nazionale delle Ricerche (CNR)-IRISS (IT)</li> <li>• Iniziativa Cube (IT)</li> <li>• Uppsala University (SE)</li> <li>• European Regions Research &amp; Innovation Network (ERRIN) (BE)</li> <li>• ICLEI - Local Governments for Sustainability (DE)</li> <li>• ICHEC – Business management school (BE)</li> <li>• OUNL – Open University of the Netherlands (NL)</li> <li>• APT-BAS - Association for territorial promotion in Basilicata (IT)</li> <li>• PGT - Provincial Government of Teruel (ES)</li> <li>• ANETEL -Larnaca and Famagusta District Development Agency (CY)</li> <li>• LAONA Foundation for the Conservation and Regeneration of the Cypriot Countryside (CY)</li> <li>• VGR - Cultural Development Administration Region Västra Götaland (SE)</li> <li>• SCTM - Standing Conference of Towns and Municipalities National Association of Local Authorities in Serbia (RS)</li> <li>• NERDA - North-East Romania Regional Development Agency (RO)</li> <li>• VEM - NGO Verde e Moldova (MD)</li> </ul>



**Cultural tourism entails opportunities but also risks.** If not managed properly, it can easily generate negative environmental, social and cultural impacts on local communities and ecosystems. Moreover, the **level of development of cultural tourism** between certain regions and sites, including those between the neighbouring countries in Europe, remains still **unbalanced**. Deprived remote, peripheral or deindustrialised areas lag behind, whereas high demand areas are over-exploited in an unsustainable manner.

**Moreover, the outbreak of the COVID-19 pandemic has brought global, urban, and regional development and cultural tourism to a standstill, hitting all territories without distinctions** and seriously jeopardising thousands of European cultural and tourism professionals' livelihoods. Despite the challenges, the tourism and culture sectors today face a unique opportunity to **develop innovations towards more circular and resilient future**. They are bound to **reinvent and diversify their offer**, attract new audiences in different ways, and develop new skills to support this radical transition. **Capitalising on digitalisation, supporting circular tourism and promoting less exploited areas are now key to build a stronger, more sustainable and resilient tourism sector.**

In February 2021, **the Horizon 2020 funded project “Beyond Cultural Tourism – Be.CULTOUR” was launched with precisely this ambition.** Selected with the maximum score amongst 86 proposals. Be.CULTOUR has **4 million Euros and 3 years** to help regions develop human-centred and circular models for their cultural tourism sector. Led by the CNR IRISS, Institute for Research on Innovation and Services for Development in Italy, the consortium comprises 15 partners including research institutes, local and regional authorities, as well as European umbrella organisations.

**Six EU and non-EU territories have accepted the challenge:** the regions of **Basilicata** (Italy), **Aragon** (Spain), **Larnaca** (Cyprus), **Västra Götaland** (Sweden), **Vojvodina** (Serbia) as well as the cross-border area of **North-East Romania and Moldova** will be equipped with tools, knowledge and contacts to **accelerate the development of innovative solutions in different thematic areas** (Rural Co-living, Sensorial Heritage Experience, Contemporary Meanings of Heritage, Spiritual Travel experience, Nature As Heritage, Industrial Heritage Experience, Transformative travel, Remote Working Destination, Proximity Travel, Post-cultural tourism) and test them with a wide and diversified partnership of stakeholders in each site.

By adopting a human-centred quadruple/quintuple helix approach to co-design, Be.CULTOUR will result in 6 community-led Action Plans, **19 human-centred innovative solutions** and at least **6 close-to-market prototypes** of new cultural tourism integrated services and products: these will directly contribute to **inclusive economic growth, communities' wellbeing and resilience, and nature regeneration** in pilot sites, **stimulating effective cooperation** at cross-border, regional and local level.

**19 teams** will be selected and awarded to join the **Be.CULTOUR Community of innovators** and **will have access to a training programme 100% funded by Horizon 2020** and dedicated to passionate innovators in charge of shaping the cultural tourism sector of the future!

More information on the project is available at: <https://www.becultour.eu/>



### a) ABOUT VÄSTRA GÖTALAND REGION

Out of all 21 regions of Sweden, Västra Götaland is the largest one. It is located in the south-west of the country, covers approximately 25,000 km<sup>2</sup> and hosts 1.6 million people which represent 16% of the total population of Sweden. From an administrative perspective, it includes 49 local authorities and four municipal associations. Västra Götaland is a flat and low-altitude territory dominated by forests and numerous lakes. The region borders the North Sea to the West, where the Bohuslän archipelago is located, Norway to the north and the large lakes of Vänern and Vättern to the east. The area is generally characterized by low density population with one important attraction centre: the city of Gothenburg. This aspect gives the region a **monocentric character**. The northern part of the region is entirely rural and the rest of the territory features peri-urban characteristics. Following an administrative reform which included a clustering of municipalities in the 1970s, the smallest ones have now around 5,000 inhabitants. Gothenburg is the second-largest city in Sweden (58,000 inhabitants) and fifth-largest in the Nordic countries.

**Traveling** to Västra Götaland from the EU is relatively simple. The main airport for accessing the region is the Gothenburg Landvetter Airport. There are also other smaller airports in the region, but these serve very few, short flights. Gothenburg also hosts an important sea port, which makes it an essential logistics centre for the region. Additionally, Västra Götaland benefits from both road and rail infrastructure. The main highway follows the west coastline and connects Gothenburg with Oslo (3.5h north) and Malmö with Copenhagen (3-3.5h by car south). An additional highway connection led to Borås (45 minutes by car east). The main national railway infrastructure takes similar routes towards the northern, southern and eastern parts, while regional routes serve smaller communities. Even so, **accessibility** is not without its challenges. Public transportation in rural areas is considered weak in the less populated areas.

### b) ABOUT FORSVIK AND RYDAL INDUSTRIAL HERITAGE SITES IN VÄSTRA GÖTALAND REGION

#### **Forsvik - Karlsborg municipality**

Forsvik is a small town in Karlsborg municipality with just over 300 inhabitants. The place has a very long tradition of industry and here there was a flour and sawmill already in the 15th century, which makes Forsvik one of the very first industrialized places in Sweden.

Forsvik's mill had a foundry, smithy and wood grinding mill and was run until the 1970s when the business closed down. Due to the great cultural-historical values, a restoration was started in the 1980s and today Forsviks Bruk is declared a building monument. Today, the mill is a museum that attracts many visitors in the summer. The premises also house some handicraft companies, and the former foundry has had extensive theater operations for many years.

Forsvik's saw went bankrupt in 1999 after about 600 years of production. Today, there are a number of smaller companies in the large sawmill area.

Forsvik was one of the most strategic places when the Göta Canal was built in the early 19th century to connect Sweden's east and west coast. Today, the canal is a significant tourist magnet with both canal boats, leisure boats and hiking and biking along the canal. Forsvik has a smaller guest harbor.

You will also find a hostel, several smaller shops, a restaurant and a café in the village.

Forsvik is strategically located close to the extensive Tiveden National Park, which annually attracts large numbers of visitors and thus has great potential in nature tourism.

#### **Rydal - Mark municipality**

Rydal is an urban area in the municipality of Mark with just over 400 inhabitants. The area has a long tradition of textile production which, via extensive publishing production, turned into industrial production during the 19th century. By Erik's flowing water, Sven Eriksson built a mechanical cotton spinning mill in 1853, which was in operation until 2004. A hydropower plant was also built here, which provided electric light to the spinning mill as early as 1882.



The factory building today houses the Rydal Museum, which houses Sweden's oldest functioning spinning mill. The museum offers demonstrations of the spinning mill's machines and tells the story of the mill. Thanks to the well-preserved remains of an old industrial society, Rydal is classified as a national interest for the cultural environment.

In addition to the museum, there are also a number of small companies in the old factory buildings, primarily crafts and culture, and Rydal has increasingly profiled itself as a cultural center in Sjuhärad. In the old mill mansion there is today an inn.

In Sjuhärad, there are several investments in nature and cultural tourism with a connection to Rydal. Hiking and biking trails, Publishing yards with accommodation and textile outlet sales.

### **c) Challenges:**

#### **Forsvik - Karlsborg municipality**

During the first local workshop (LW1) which took place in November 2021, we mapped the current situation and identified which areas we should focus our development work on. In Forsvik, it was these areas that the participants felt were most important to focus on in order to strengthen Forsvik in the long term:

- We need to develop a plan for how we make better use of and develop our attractive environments
- We see great potential in a strengthened hospitality industry and especially in new seasons
- We see a need to find solutions so that more people can move here.
- We need to work to strengthen the commercial service.
- We would like to have more companies in Forsvik in both the hospitality industry and in other industries.
- We need to make a joint analysis and a plan for how we make better use of the resource land and water.
- We need to find solutions on how we strengthen the opportunity to travel to and from Forsvik without our own car.
- We see great potential in developing more events and courses in Forsvik
- We see a need for a clearer division of roles around development issues in the area of use

#### **Rydal - Mark municipality**

During the first workshop (LW1) which took place in November 2021, we mapped the current situation and identified which areas we should focus our development work on. In Rydal, it was these areas that the participants felt were most important to focus on in order to strengthen Rydal in the long term:

- Develop stronger nature and cultural experiences in and around Rydal and communicate these collectively.
- Find solutions on how we strengthen the opportunity to travel to and from Rydal without our own car.
- Develop a common goal picture and plan for how we get more new businesses into the factory premises. Cultural and creative activities are important to attract.
- Develop accommodation options for visitors.
- Find a way of working and an organization for collaboration on site and build it on a creative and enabling approach.
- Get more people to settle in Rydal.

### **d) Key stakeholders**

Innovatum science centre, Cultural Development Administration, International weaving center Sjuhärad, Mark municipality Rydal museum, Business Administration, Mark Estate AB, Boråsregionen (subregion), Karlsborgs Municipality, The Göta Canal company, Visit Karlsborg AB, Skaraborgs kommunalförbund (subregion), Regional Tourism Board.



## 1.2. OBJECTIVES OF THIS CALL FOR PROPOSALS

The **Objective** of the Call for Proposals is to select and award the best **three innovative solutions** in addressing the challenges and cultural areas of interest mentioned in section 1.1. This call aims at the creation of **innovative circular cultural tourism services and/or products** in the **Rydal and Forsvik**.

The **innovative solution** should encompass the **three main concepts** of H2020 Be.CULTOUR framework and definition of circular cultural tourism, namely:

- Industrial heritage
- Rural co-living
- Sensorial heritage
- Contemporary meanings of heritage
- Nature as heritage
- Remote working destination experience
- Transformative travel experience
- Post cultural tourism

The **innovative solution** should encompass the **three main concepts** of H2020 Be.CULTOUR framework and definition of circular cultural tourism, namely:

- **Circular economy in cultural tourism**
- **Human-centred design & development**
- **Cultural tourism as driver of Europeanisation**

Moreover, **digitalisation and smart data management** features will be considered a plus. Please find in ANNEX 1 of Be.CULTOUR Call for proposals - Terms and Conditions, the definitions provided for each innovation area considered in this Call together with the three main concepts of Horizon 2020 Be.CULTOUR framework and definition of **circular cultural tourism**.

A **Be.CULTOUR** glossary is available here: <https://www.becultour.eu/glossary/>

## 2. RULES FOR THIS CALL FOR PROPOSALS

The following guidelines set out the rules for the submission, selection and implementation of the solutions in Rydal and/or Forsvik.

### 2.1. ORGANIZER

The organiser is as mentioned in this call ICHEC.

### 2.2. ELIGIBILITY CRITERIA

There are two sets of eligibility criteria, relating to:

- (1) composition of the team (see §2.2.1)
- (2) minimum innovative solution(s) requirements (see §2.2.2)

#### 2.2.1. COMPOSITION OF THE TEAM

-This Call for Proposals is open to individuals, companies, associations, foundations, institutions, and other entities (either individually or in association), which have a direct or indirect interest in intervening and/or contributing to the development of circular cultural tourism in **Rydal and/or Forsvik**.

-Whether individual or in association, each application should be submitted by a team made of **4 people**<sup>1</sup>.

-**At least one team member** should be able to **speak and write in English**.

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<sup>1</sup> The flight and accommodation will be covered for 4 teammates according to the conditions specified in this Call.





-If the entire group is composed by individuals, preferably at least one team member should be a representative of a legal entity (i.e. have a VAT number or equivalent status).

- In order to keep the bottom-up participatory nature which started during **Be.CULTOUR** Local Workshops, the group should be preferably composed of **min. 1 local person from Rydal and/or Forsvik.**

-Participants should be preferably resident (in case of individuals) or legally registered (in case of organisations) in Sweden.

-**Gender equality** in the group composition is a plus.

-Eligible applicants should fill in the **application form** at EU Survey (<https://becultour.eu/hackathon/form>) which includes:

Team composition and a concept note describing the innovative solution. Applicants should also attach the consent form and expression of commitment (See ANNEX 2) of each teammate, which are vital for the smooth running of Be.CULTOUR Hackathon and acceleration programme. The attachment can be uploaded directly with the application form. Please download and read carefully the privacy policy.

### 2.2.2. INNOVATIVE SOLUTIONS

#### Definition

An **innovative circular cultural tourism solution** is composed of a set of product(s) and/or service(s) aimed at creating a unique **experience/tourist service.**

#### Level of maturity

The proposed solution is expected to be at an **idea/concept level.**

#### Innovation areas

The main innovation areas addressed by this call are **industrial heritage industrial heritage, rural co-living, sensorial heritage, contemporary meanings of heritage, nature as heritage, remote working destination experience, transformative travel experience, or post cultural tourism.** The innovative solution must be fully aligned with the definition of **circular cultural tourism** provided in section 1.1. Therefore, it should encompass **Circular economy in cultural tourism, Human-centred design & development and Cultural tourism as driver of Europeanisation.** Moreover, **digitalisation and smart data management** features will be considered a plus.

#### Location

The applicants **must select one of the pilot areas of VÄSTRA GÖTALAND REGION** as their main area for the development of the innovative solution: Either Rydal or Forsvik.

### 3 LOCAL PARTICIPATORY WORKSHOPS

Seen that the **innovative circular cultural tourism solutions** will be linked with **Be.CULTOUR** local Action Plans for circular cultural tourism co-designed by the local community in each **Be.CULTOUR Pilot Heritage Site**, the applicants are welcome to participate in the second local workshop which will take place on 23 March in Brukskontoret Forsvik from 10.00 to 17.00 and on 24 March 2022 in Spinnaren Rydal from 10.00 to 17.00. During these workshops, the applicants will have the opportunity to meet the local community, discuss and understand the local challenges. To register:

<https://www.vgregion.se/f/kulturutveckling/regional-utveckling-och-tjanster/samhallsutveckling/Kulturturism/becultour/>

### 4. SELECTION PROCESS

The selection process will be conducted in two steps, the “Pitch session” and the “Hackathon”, as described below.



#### 4.1. STEP 1 - PITCH SESSION

The best innovative solutions will be selected, and the teammates will be invited to pitch their innovative solution during a pitch event to be held between 23-31 May 2022. Place and time will be communicated by email.

#### 4.2. STEP 2 - HACKATHON

##### What is a Hackathon

A hackathon is a **design sprint** event **that brings together professionals from different walks of life**. It spans from multiple hours to a few days during which **multidisciplinary teams brainstorm and solve a challenge, create a product prototype or conduct a case study**. Hackathons provide a unique opportunity for teams to **collaborate intensively on the development of their ideas into desirable, feasible and viable projects** and it is known to be the shortest route to **innovation**.

##### Who will participate Be.CULTOUR Hackathon?

The **selected innovative circular cultural tourism solutions** submitted to this open call from each **Be.CULTOUR Pilot Heritage Site** will be invited to a **3-day hackathon in Brussels**. The selected applicants are expected to commit to travel to Brussels and participate actively in the 3-day Be.CULTOUR Hackathon which will give them later on access to the Be.CULTOUR acceleration programme and the opportunity to develop and test their innovative solutions.

Be.CULTOUR Hackathon will take place from **7 to 9 September 2022, from: 09:00-18:00** at ICHEC Brussels Management School: Boulevard Brand Whitlock 6, 1150 Woluwe-Saint-Pierre, Belgium. It is planned to take place in person in **English**.

However, given the current uncertainties regarding the course of the pandemic, ICHEC has an operational Plan B which provides for a fully virtual hackathon. In the event of force majeure, ICHEC's seasoned practitioners in distance learning processes and workshops will make sure to provide a vibrant and engaging digital experience.

Number of innovative solutions to be selected from this Be.CULTOUR Pilot Heritage Site: 3

Number of solutions participating in Be.CULTOUR Hackathon: 19

Number of participants per innovative circular cultural tourism solution: 4 people

Total number of participants: 100 participants

Outcome: a Minimum Viable Prototype<sup>2</sup>

##### What are we going to do during Be.CULTOUR Hackathon?

**Be.CULTOUR Hackathon** is structured in **three intensive days** from **09:00 to 18:00**. During these 3 days, participating teams will go through the following stages :

##### **Understanding my heritage site and circular cultural tourism**

Identify my ecosystem, analyze the environmental and social impacts throughout the value chain, understand the scientific and technical aspects with a focus on energy, material flows, & understand the social issues.

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<sup>2</sup> For the scope of this Open Call, a Minimum Viable Prototype is a first non-marketable version of the product / service including its business model and a riskiest assumptions testing plan the team needs to dig deep into and solve in order to develop a viable go-to-market product. This MVP will drive the product/service roadmap for what the team should pilot first and what needs to be built year over year to achieve the vision.





### Building desirable, feasible, viable and resilient circular cultural tourism solutions

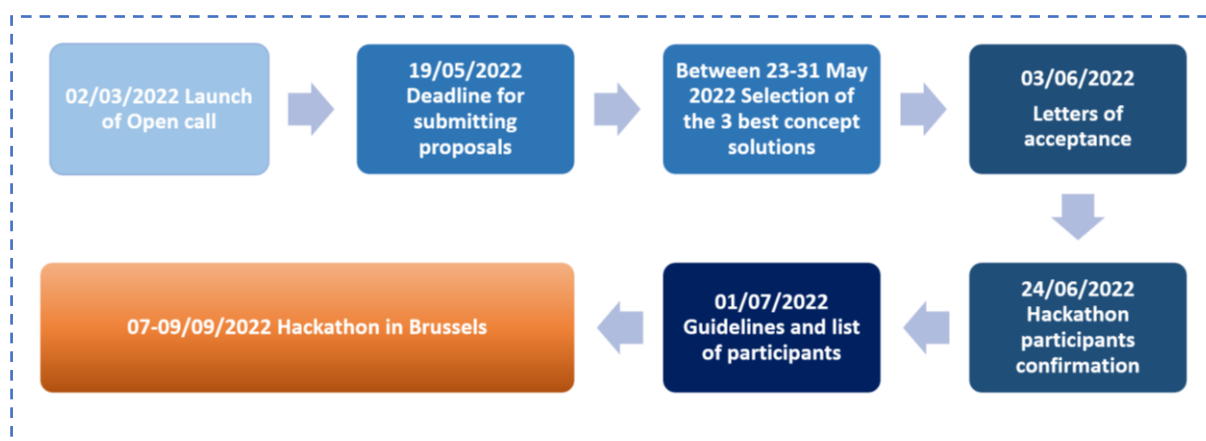
Operate in Design Thinking, Lean Startup, Agile mode, discover and apply the suitable Sustainable Business Model, test the designed solution, its technical feasibility, monetization and impact measurement.

### Deploying the solution

Think about organizational design and governance needed to run the solution and set up a first roadmap describing next levels.

These sessions are designed as highly participatory processes that allows to move from **idea generation** to **first solution prototyping**. Business Model canvases adapted to cultural heritage sustainable tourism and circular economy approaches (i.e. inspired from the Flourishing Business Canvas; Strongly Sustainable Business Model; Inclusive Business Model) will help participants to consider the 4 main pillars of a business model: desirability / feasibility / viability/ impact.

During each of the above-mentioned days, a time for reflection is planned and coaching is provided by ICHEC Brussels Management school.



**Be.CULTOUR Hackathon timeline**

### Why participate in **Be.CULTOUR Hackathon**?

During **Be.CULTOUR Hackathon**, you will have the possibility to interact and work with **100 innovators** from: **Be.CULTOUR Pilot Heritage Sites**<sup>3</sup>; **Be.CULTOUR Mirror Innovation Ecosystems**<sup>4</sup>; and **experts from European Countries**.

<sup>3</sup> **Be.CULTOUR Pilot Heritage Sites:** Vulture-Alto Bradano in Basilicata region (Italy), the Cultural Park of the Rio Martin in Aragon region (Spain), Larnaca rural cultural landscape (Cyprus), Forsvik and Rydal industrial heritage sites in Västra Götaland region (Sweden), Bac, Irig and Sremski Karlovci historic cities in Vojvodina region (Serbia), and along the Cultural Route of Stephan the Great and Saint at the cross-border of North-East Romania and Moldova.

<sup>4</sup> **Be.CULTOUR Mirror Innovation Ecosystems:** Nicosia Tourism Board (Cyprus), Sviluppumbria (Italy), Regione del Veneto (Italy), Savonlinna Development Services Ltd. (Finland), Municipality of Leeuwarden (The Netherlands), North-West Regional Development Agency (NWRDA) (Romania), Timis County Council (Romania), Region of Thessaly (Greece), Regional development agency Srem (Serbia), Museo Diffuso dei 5 Sensi Sciacca - Cooperativa di Comunità Identità e Bellezza (Italy), Gwynedd County Council (UK), Greater Poland Tourism Organization (Poland), University of Algarve (Portugal), Kuldiga District Municipality (Latvia), Stadsregio Parkstad Limburg (The Netherlands), Saltaire Inspired (UK).



During the Hackathon the most innovative circular cultural tourism solution will be voted by a people's jury.

## 5. AWARD

The best solutions selected for each Pilot Heritage Site will enter the **Be.CULTOUR Acceleration programme** offered by ICHEC. The acceleration period will have a duration of 4 months and will be carried out on-line (except for the last meeting which will take place in person in the Pilot Heritage Site).

### What is an acceleration period?

An acceleration period is a fixed term education, training or mentorship program accessible through a competitive application process aimed at speeding up the growth of new businesses.

### What are we going to do during Be.CULTOUR acceleration period?

The **three Swedish teams** who completed successfully **Be.CULTOUR Hackathon** will have a free access to a **four-months acceleration period**. A **mentoring program** run by **ICHEC Brussels Management school** which encompasses **four key periods** divided into **tasks of 4 weeks**.

Each **key period** starts with a **meeting** aiming at igniting the items to be covered during the period. The following paragraph describes the different **key periods** and what is expected from teams during **each key period** as follows:

#### **Period I (25 October - 14 November 2022): Project structuring**

- A core team is identified in every **Be.CULTOUR Pilot Heritage Site**
- Solution features are fine tuned
- Solution roadmap based on a set of value streams is set up
- The first iteration is planned and executed

#### **Period II (15 November - 12 December 2022): Assumption Testing**

- Riskiest Assumptions are listed and prioritized
- Testing of the most critical assumptions is performed
- The solution is updated according to lessons learned from the different tests

#### **Period III (13 December 2022 - 23 January 2023): Pretotyping**

- Prototypes are designed (eg : landing page, storyboard)
- Prototypes are tested toward specific target customers / users
- Results are analyzed and the solution is adapted accordingly

#### **Period IV (24 January - 14 February 2023): Viability and Pitching**

- Financial numbers are fine tuned
- Pitches are created and challenged through dry runs
- Important stakeholders are identified
- The project is pitched to these stakeholders in order to get a first idea about their level of readiness re an engagement in the project (eg: bringing people, money and/or any other asset)



### Meeting dates:

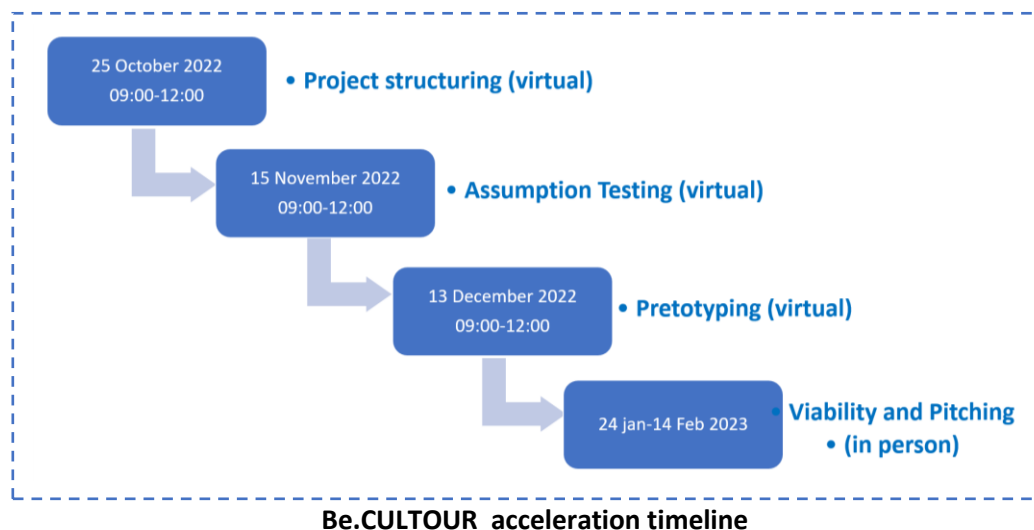
**Period I: Tuesday 25 October 2022 09:00-12:00 (VIRTUAL MEETING)**

**Period II: Tuesday 15 November 2022 09:00-12:00 (VIRTUAL MEETING)**

**Period III: Tuesday 13 December 2022 09:00-12:00 (VIRTUAL MEETING)**

**Period IV: Between 24 January and 14 February 2023 (face to face meeting in Västra Götaland Region)** The exact pitch date and place will be communicated in a later stage.

During the **Be.CULTOUR acceleration period** (25 October 2022-14 February 2023), each team has **2 wild cards of 30-minutes**. This means that they can contact ICHEC's team and schedule a 30-minutes meeting to address burning questions, drawbacks, concerns, or any other matter.



## 6. WHERE AND HOW TO SEND APPLICATIONS

### Application form

The application form includes: Team composition; and a concept note describing the innovative solution. Applicants should also attach the consent form and expression of commitment (See ANNEX 2 Be.CULTOUR Call for proposals – Terms and Conditions) of each teammate, which are vital for the smooth running of Be.CULTOUR Hackathon and acceleration programme. The attachment can be uploaded directly with the application form. To apply at EU Survey: <https://becultour.eu/hackathon/form>

### Deadline for submission

The deadline for submission of the application is 19 May 2022 at 18:00 (CET)  
Any application submitted after the deadline will be rejected.

## 7. EVALUATION AND SELECTION OF APPLICATIONS

Applications submitted to this open call will be examined and evaluated by an evaluation committee. The best applications from each Be.CULTOUR Pilot Heritage Site will be invited to pitch their solution to a local jury (see §4.1 Step 1 – Pitch session) which will take place online/hybrid between 23-31 May 2022. Each group will have the opportunity to present its solution and discuss its feasibility and viability. Three innovative circular cultural tourism solutions will be selected from each Be.CULTOUR Pilot Heritage Site.



#### Evaluation criteria

##### Innovativeness of the proposed solution 60

- Relevance to circular cultural tourism framework 30

(Circular economy aspects; Human-centred, fair and responsible tourism aspects; Cultural Europeanisation aspects)

- Relevance to the selected heritage site 20

(Contribution to the valorisation, reuse and regeneration of the target heritage site)

- Relevance to the innovation area(s) 10

(Coherence with the topics expressed in the target innovation areas, including cross-cutting areas such as digitalisation)

##### Expected impacts 30

(Social impact and social innovation, including benefit for local communities, engagement and/or wellbeing of cultural minorities and vulnerable social groups; Environmental impacts such as reduction of pollution, materials extraction; enhancement of biodiversity, energy, water, renewables & recycled materials use, etc.; Economic impacts in the region/site such as jobs generation potential, enhancement of local economy, increase in tourists' arrivals, etc.)

##### Group composition 10

(Internal skills and competences required for the implementation of the innovative solution proposed, motivation and commitment)

Should the examination of the application reveal that a submitted solution does not meet the eligibility criteria stated in Sections §2.2.1 & §2.2.2., the application will be rejected on this sole basis.

## **8. FURTHER DEVELOPMENT OF THE INNOVATIVE SOLUTIONS**

The best solutions/teams awarded will have the possibility to apply for further support from Be.CULTOUR project for an amount up to 96,000 € in total for all Pilot Heritage Sites to develop their Minimum Viable Product and test it in real context. The terms of reference for the applications will be specified after the Hackathon according to principles of transparency, competition and best value for money in compliance with the rules of each country.

## **9. ACCEPTANCE OF TERMS AND CONDITIONS**

For the detailed description of the terms and conditions of this call please read carefully articles 9-16 of the Be.CULTOUR Call for proposals – terms and conditions.